

Hawker Beechcraft Acquisition Company, LLC

Earnings Presentation

For The First Quarter 2008

Hawker Beechcraft Acquisition Company, LLC

Proforma Adjusted Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)

Three Months Ended March 30, 2008 and March 25, 2007

	Three Months Ended	
	March 30, 2008	March 25, 2007
Operating income (unaudited)	\$ (1.5)	\$ 28.4
Proforma operating income adjustments:		
Environmental expense recorded (reduced) at sites retained by Raytheon Company	-	(0.8)
Expense recorded related to product liability coverage retained by Raytheon Company	-	3.8
Revenue recognized related to a receivables portfolio retained by Raytheon Company	-	(1.1)
Expense recorded related to aircraft leases retained by Raytheon Company	-	2.7
Reduction in pension expense due to additional funding at closing per the acquisition agreement and the impact of purchase accounting	-	6.2
Reduction in cost of sales related to Premier deliveries due to the application of purchase accounting	-	18.1
Depreciation and amortization, including as a result of purchase accounting	38.7	21.9
Proforma EBITDA	<u>\$ 37.2</u>	<u>\$ 79.2</u>
Adjustments to proforma EBITDA		
Reduction in corporate expenses associated with separation from Raytheon Company	-	3.9
Excluded losses from a terminated contract with an affiliate of Raytheon Company	-	-
Transition expenses to establish services previously performed by Raytheon Company	0.5	-
Exclude income statement impact of inventory step-up resulting from purchase accounting	4.5	-
Exclude purchase accounting adjustment associated with contract booking rate changes to present the impact as a period event consistent with prior quarters	-	-
Exclude purchase accounting adjustment related to accretion of long term warranty liability	-	-
Exclude non-cash stock-based and deferred compensation	4.8	-
Proforma Adjusted EBITDA	<u>\$ 47.0</u>	<u>\$ 83.1</u>

Proforma Adjusted EBITDA is a non-GAAP financial measure that is useful in evaluating the ability of issuers of "high-yield" securities to meet their debt service obligations. It is not intended as a substitute for an evaluation of our results as reported under GAAP. We have presented Proforma Adjusted EBITDA as if the acquisition of the Raytheon Aircraft business had occurred at the beginning of the period presented. This information is for informational purposes only and does not purport to represent our financial condition had the acquisition occurred at the beginning of the period presented or to project the results for any future period.

Hawker Beechcraft Acquisition Company, LLC

Proforma Adjusted Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)

Trailing Four Quarters For The Period Ended March 30, 2008

	Trailing 12 Months	March 30, 2008	December 31, 2007	September 30, 2007	June 24, 2007
Operating income (unaudited)	\$ 146.8	\$ (1.5)	\$ 122.8	\$ 62.1	\$ (36.6)
Proforma operating income adjustments:					
Environmental expense recorded (reduced) at sites retained by Raytheon Company	-	-	-	-	-
Expense recorded related to product liability coverage retained by Raytheon Company	-	-	-	-	-
Revenue recognized related to a receivables portfolio retained by Raytheon Company	-	-	-	-	-
Expense recorded related to aircraft leases retained by Raytheon Company	-	-	-	-	-
Reduction in pension expense due to additional funding at closing per the acquisition agreement and the impact of purchase accounting	-	-	-	-	-
Reduction in cost of sales related to Premier deliveries due to the application of purchase accounting	-	-	-	-	-
Depreciation and amortization, including as a result of purchase accounting	153.9	38.7	40.2	37.4	37.6
Proforma EBITDA	<u>\$ 300.7</u>	<u>\$ 37.2</u>	<u>\$ 163.0</u>	<u>\$ 99.5</u>	<u>\$ 1.0</u>
Adjustments to proforma EBITDA					
Reduction in corporate expenses associated with separation from Raytheon Company	-	-	-	-	-
Excluded losses from a terminated contract with an affiliate of Raytheon Company	-	-	-	-	-
Transition expenses to establish services previously performed by Raytheon Company	11.1	0.5	4.8	1.6	4.2
Exclude income statement impact of inventory step-up resulting from purchase accounting	109.7	4.5	25.6	19.7	59.9
Exclude purchase accounting adjustment associated with contract booking rate changes to present the impact as a period event consistent with prior quarters	4.4	-	-	1.4	3.0
Exclude purchase accounting adjustment related to accretion of long term warranty liability	1.5	-	0.5	1.0	-
Exclude non-cash stock-based and deferred compensation	23.9	4.8	6.8	5.5	6.8
Proforma Adjusted EBITDA	<u>\$ 451.3</u>	<u>\$ 47.0</u>	<u>\$ 200.7</u>	<u>\$ 128.7</u>	<u>\$ 74.9</u>

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Aircraft Delivery Units

	Three Months Ended	
	<u>March 25, 2007</u>	<u>March 30, 2008</u>
Hawker 900XP	0	6
Hawker 850 Family	10	2
Hawker 400XP	7	3
Premier	15	9
King Airs	28	29
Pistons	19	23
Business & GA Totals:	79	72
T6	9	17
Total Deliveries	88	89