

October 21, 2008

To: Hawker Beechcraft Suppliers

Hawker Beechcraft is implementing an electronic payment ("ePayments Solutions") program for our suppliers. This program, in partnership with Ruesch International, enables you to be paid electronically directly into your bank account. This is a state of the art payment and remittance delivery program. It is a quick and easy solution for receiving payments and remittance details electronically, and represents a significant improvement in the way we pay our suppliers – at no cost to you!

**Action Requested:** Please [enroll immediately](#) to take advantage of this new service.

The ePayment Solutions program benefits you, our supplier, by providing:

- **Payments directly to your bank account.** No more waiting for the mail, no more trips to the bank to deposit our checks, and improved security and efficiency by eliminating paper check payments.
- **Immediate payment notification.** Every time Hawker Beechcraft sends you a payment, you receive an e-mail "Pay Alert" showing the value of the payment and when it will arrive in your bank account. In addition, you receive a tracking number and a link to the online "Pay Tracker" service.
- **Online payment tracking.** You can track the status of your payments on the web, just like tracking a package.
- **Remittance detail.** You elect how to receive the remittance information needed by your Finance staff to reconcile the cash to open accounts receivable items. You may choose notification by e-mail, downloading from a secure website, or even the most advanced CTX format. This is a much more efficient way of identifying, tracking and applying our payments to you.
- **Fulltime client service and support.** EPayment specialists are available every business day to answer payment and remittance delivery questions.

**To enroll:** Refer to the letter or e-mail message already sent to your organization, or [Click Here](#) to create a new online account. Select either the USD or GBP campaign based on your primary billing currency. If you need help, please call our ePayment Solutions specialists toll free at 1-866-217-7323, option 1 during normal business hours. Enrollment takes less than five minutes and you must enroll now to take advantage of these benefits.

All payments, starting January 1, 2009, will utilize this new system. The ePayments Solutions specialists can help you with the sign-up process. It is imperative that your organization actions this request without delay.

Thank you for enrolling in this advanced technology payment program. We are excited about the ePayments Solution and are confident that your organization will be pleased as well!

Sincerely,

George M. Sellow  
Vice President and Treasurer

Scott Shepherd  
Vice President, Integrated Supply Chain Management

If the enrollment link above does not work, type this address into your Internet browser:

<https://payments.ruesch.com/ePaymentSolutions/Default.aspx?WCL=1>